

# Proven, defensible eDiscovery for the Enterprise – Reduce Cost and Risk.

## SAMPLE CUSTOMERS

VMware  
 MGM  
 Pitney Bowes  
 BP  
 Blue Cross Blue Shield  
 James Hardie  
 Deloitte  
 NCCI  
 NRUCFC  
 Adesa  
 Hawker Beechcraft  
 Acension Health  
 College Board  
 General Dynamics  
 DLA Piper  
 State of California  
 Hologic  
 Atlantic Health  
 LCRA  
 Dexter Axle  
 St. Vincent Health  
 Petco  
 Intrust Bank  
 Fifth Third Bank  
 County of Cape May  
 Madison Capital  
 Medical Mutual of Ohio  
 Impax Laboratories, Inc.

### Leading Healthcare Provider saved \$200,000+ in legal fees

**Problem** – Healthcare organization was being served with litigation requests and taking weeks to produce ESI data to internal counsel. Lack of visibility of relevant data leading organization to produce excess data to outside counsel.

**Solution** – Using StoredIQ's eDiscovery appliance, the Healthcare organization was able to connect to live data sources across the enterprises, providing a consolidated view of all relevant data in minutes, not weeks.

**ROI** – By reducing the amount of data sent to outside counsel, the organization was able to save \$200,000 in outside litigation fees. Also, the ability to produce the data quickly provided the organization's counsel to have on average, 2 additional weeks to prepare for the meet and confer.

### Fortune 500 Company reduced data for legal review by 85%

**Problem** – Fortune 500 company overwhelmed with legal review due to lack of culling tools for relevant data.

**Solution** – StoredIQ's eDiscovery solution provided advanced culling functionality, delivering only relevant data to legal team.

**ROI** – Reduced the amount of data in legal review by 85%, contributing to hundreds of hours of time saved by legal team.

### Fortune 100 Company saved \$250,000+ in litigation services fees with StoredIQ

**Problem** – Fortune 100 company sending Terabytes of data to litigation service providers for eDiscovery review.

**Solution** – StoredIQ's eDiscovery solution provided pre-collection analysis of data, culling down irrelevant content prior to producing load files for service provider.

**ROI** – Company saved in excess of \$250,000 in litigation services fees.

### Global Manufacturing Company reported 6-figure saving with StoredIQ

**Problem** – A Manufacturer had to quickly address a matter and thought there would be approximately 750 GB of raw data to analyze and 350 GB to be collected as 'responsive'.

**Solution** – The StoredIQ solution executed a metadata index against the target systems and identified a larger amount of discoverable data (1.1 TB). Using custodian and date range filtering, the customer was able to narrow down the data resulting in the collection of 240 GB of data. This subsequently yielded 27 GB of responsive data, completed in a 48 hour time period.

**ROI** – Customer reported 6-figure savings from streamlined process.