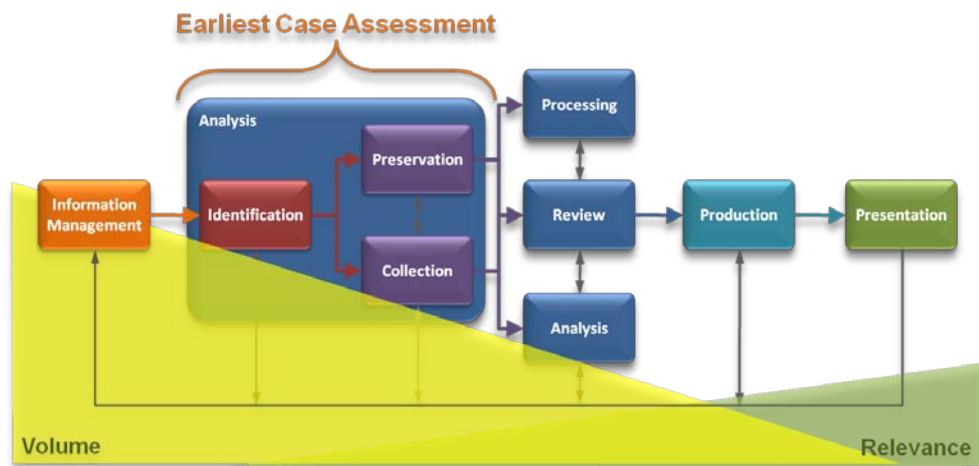


# Law Firms Reduce Cost and Risk with StoredIQ's Earliest Case Assessment

With StoredIQ's technology and the support of a knowledgeable implementation team, we were able to efficiently identify and analyze potentially relevant data 'in-place' prior to collection. StoredIQ enabled our client to meet daunting deadlines and save hundreds of thousands of dollars in processing by an external service provider and document review costs.

Florinda Baldrige  
Global Director of Practice Support  
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StoredIQ gives law firms the ability to analyze their client's matter relevant information without moving it from where it natively resides. This is significantly different from traditional ECA because lawyers can deeply analyze potentially responsive data *prior to preservation and collection* – allowing an informed settle vs. litigate decision early in the dispute. Using automatically generated analytics, lawyers can dynamically tune search criteria, modify custodian lists, and apply known exclusions to quickly cull large datasets. StoredIQ provides a deep and broad understanding of a matter quickly by finding and retaining all the metadata that surrounds each file, as well.



ECA 'In the Wild' means analysis is done at the Identification stage of the EDRM – prior to collection.

Attorneys can filter electronically stored information (ESI) from a vast array of unmanaged sources – with a complete audit trail. With StoredIQ, attorneys can reduce information to the smallest, most precise, and legally defensible data set, before collecting it. Lawyers can export only what is needed to a review-ready load file, so formal review is not only qualitatively enriched and context aware, but considerably less expensive.

Matter details	Total	Responsive	Preserved	Requested	Exported	251
Review prediction	1,176,308	141,690	4,365	1,760	1,439	1,300
Duplicates	1,176,308	141,690	\$267,794		1,300	\$3326
Objects to be reviewed	\$222,322	\$267,794	\$6249			\$474
Estimated review cost		\$1,955,428				\$2,222,748
Estimated savings						\$2,222,748

SKILLING-J	1122802	115490	0	0	-	☑
SHAPIRO-R	5200	552	552	251	251	☑
SAGER-E	126	120	0	0	-	☑
LAYNE-A	25351	3813	3813	1509	-	☑
KEAN-S	16688	17574	0	0	-	☑
SHACKLETON-S						☑

The StoredIQ Scoreboard tracks review costs as a matter progresses through the eDiscovery process.

Throughout the entire process, the StoredIQ Scoreboard displays a running count of the files eliminated from consideration, automatically calculating the potential savings from the downstream review cycle. Since this Scoreboard provides the estimated costs of formal review, legal counsel can formulate legal strategies not only sooner, but more accurately.

## BENEFITS FOR LAW FIRMS

Identify, locate, collect and preserve information in a legally defensible method to reduce legal risk.

Improve insight and legal decision making based on faster, better access to corporate data.

Improve process accuracy and efficiency when preparing for Rule 26(f) conferences.

Preserve the appropriate amount of data to reduce risk.

## JUST THE FACTS

### Savings

- 90% average reduction of data for review due to culling process
- Save as much as 60% over traditional 'forklift and wheelbarrow' eDiscovery solutions

### Implementation and Support

- Hardware or Software-based appliance
- Only space, power and an IP address are required; set up in a few hours
- No software installation required on production data sources
- 1 TB of data full text indexing takes:
  - ~1 day on a 1-node cluster
  - ~2 hours on a 9-node cluster
- 90% customer retention
- 95% customer satisfaction rating

### Harvest Speed and Response – Gulf Coast Horizon Oil Spill Litigation

- 3 TB of Exchange data – full harvest in 48 hours
- Weekly harvest 'fresh' data in 8 – 10 hours
- 1.4 TB of PST data in 36 hours

### Export Speed and Response – Gulf Coast Horizon Oil Spill Litigation

- Tens of thousands of data objects exported per day
- 2000 custodians de-duped individually in a single run

### Scalability

- Single cluster can support up to 100 TBs of full text data and 350 TBs of meta data only

### Desktop Collections

- 20-encrypted laptop searches and collections in 12 hours
- 35-desktop searches and collections in 24 hours

## SUCCESS STORIES

### Leading Healthcare Provider Saved \$200,000+

- **Problem** – Healthcare organization served with eDiscovery requests needed weeks to produce ESI. Lack of visibility or relevant data lead to the production of excess data to outside counsel.
- **Solution** – StoredIQ was able to connect to live data sources across the enterprise, providing a consolidated view of all relevant data in minutes, not weeks.
- **ROI** – By reducing the amount of data sent to outside counsel, the organization was able to save \$200,000 in outside litigation fees. Also the ability to produce the data quickly provided the organization's counsel two additional weeks to prepare for the Rule 26(f) meet and confer.

### Global Manufacturing Company Reported 6-Figure Savings

- **Problem** – Manufacturer expected 750 GB of raw data to be analyzed and 350 GB to be collected as 'responsive'.
- **Solution** – StoredIQ executed a metadata index against the target systems and identified a larger amount of discoverable data – 1.1 TB. Using custodian and date range filters, the manufacturer narrowed the data, collecting 240 GB, which subsequently yielded 27 GB of responsive data. The work was completed in 48 hours.
- **ROI** – Customer reported 6-figure savings from the streamlined process.

### LEARN MORE

For more information or to learn how StoredIQ can benefit your clients contact us at [info@storediq.com](mailto:info@storediq.com) or T: 512.334.3102.

[www.StoredIQ.com](http://www.StoredIQ.com)

